

Cabling - Labor Only

Southwest Network, Inc.

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls						
0-150 Feet		\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
51-100 Pulls						
0-150 Feet		\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
151-300 Feet		\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
101-200 Pulls						
0-150 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet		\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
Over 200 Pulls						
0-150 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet		\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls						
0-150 Feet		\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
51-100 Pulls						
0-150 Feet		\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
151-300 Feet		\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
101-200 Pulls						
0-150 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet		\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
Over 200 Pulls						
0-150 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet		\$85.00	\$85.00	\$85.00	\$85.00	\$85.00

Cabling Services (per pull) - Labor Only Price Sheet

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls						
0-150 Feet		\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
51-100 Pulls						
0-150 Feet		\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
151-300 Feet		\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
101-200 Pulls						
0-150 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet		\$85.00	\$85.00	\$85.00	\$85.00	\$85.00

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Over 200 Pulls					
0-150 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
51-100 Pulls					
0-150 Feet	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
151-300 Feet	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
101-200 Pulls					
0-150 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
Over 200 Pulls					
0-150 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
51-100 Pulls					
0-150 Feet	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
151-300 Feet	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
101-200 Pulls					
0-150 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
Over 200 Pulls					
0-150 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00

**Southwest Networks, Inc.
Appendix C Pricing Index**

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$185.00	\$185.00	\$185.00	\$185.00	\$185.00
151-300 Feet	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
11-50 Pulls					
0-150 Feet	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
51-100 Pulls					
0-150 Feet	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00
151-300 Feet	\$182.00	\$182.00	\$182.00	\$182.00	\$182.00
101-200 Pulls					
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
Over 200 Pulls					
0-150 Feet	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
151-300 Feet	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$205.00	\$205.00	\$205.00	\$205.00	\$205.00
151-300 Feet	\$265.00	\$265.00	\$265.00	\$265.00	\$265.00
11-50 Pulls					
0-150 Feet	\$205.00	\$205.00	\$205.00	\$205.00	\$205.00
151-300 Feet	\$265.00	\$265.00	\$265.00	\$265.00	\$265.00
51-100 Pulls					
0-150 Feet	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
151-300 Feet	\$260.00	\$260.00	\$260.00	\$260.00	\$260.00
101-200 Pulls					
0-150 Feet	\$195.00	\$195.00	\$195.00	\$195.00	\$195.00
151-300 Feet	\$255.00	\$255.00	\$255.00	\$255.00	\$255.00
Over 200 Pulls					
0-150 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
151-300 Feet	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$345.00	\$345.00	\$345.00	\$345.00	\$345.00
151-300 Feet	\$440.00	\$440.00	\$440.00	\$440.00	\$440.00
11-50 Pulls					
0-150 Feet	\$325.00	\$325.00	\$325.00	\$325.00	\$325.00
151-300 Feet	\$420.00	\$420.00	\$420.00	\$420.00	\$420.00
51-100 Pulls					
0-150 Feet	\$310.00	\$310.00	\$310.00	\$310.00	\$310.00
151-300 Feet	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00
101-200 Pulls					
0-150 Feet	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
151-300 Feet	\$390.00	\$390.00	\$390.00	\$390.00	\$390.00
Over 200 Pulls					
0-150 Feet	\$295.00	\$295.00	\$295.00	\$295.00	\$295.00
151-300 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00

Cablig - Labor and Materials

Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode					
0-10 Pulls					
0-150 Feet	\$240.00	\$240.00	\$240.00	\$240.00	\$240.00
151-300 Feet	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
300+ Feet	\$310.00	\$310.00	\$310.00	\$310.00	\$310.00
11-50 Pulls					
0-150 Feet	\$240.00	\$240.00	\$240.00	\$240.00	\$240.00
151-300 Feet	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
300+ Feet	\$310.00	\$310.00	\$310.00	\$310.00	\$310.00
51-100 Pulls					
0-150 Feet	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
151-300 Feet	\$295.00	\$295.00	\$295.00	\$295.00	\$295.00
300+ Feet	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
101-200 Pulls					
0-150 Feet	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00
151-300 Feet	\$285.00	\$285.00	\$285.00	\$285.00	\$285.00
300+ Feet	\$290.00	\$290.00	\$290.00	\$290.00	\$290.00
Over 200 Pulls					
0-150 Feet	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00
151-300 Feet	\$285.00	\$285.00	\$285.00	\$285.00	\$285.00
300+ Feet	\$290.00	\$290.00	\$290.00	\$290.00	\$290.00

Cablig Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode					
0-10 Pulls					
0-150 Feet	\$270.00	\$270.00	\$270.00	\$270.00	\$270.00
151-300 Feet	\$330.00	\$330.00	\$330.00	\$330.00	\$330.00
300 Feet	\$340.00	\$340.00	\$340.00	\$340.00	\$340.00
11-50 Pulls					
0-150 Feet	\$270.00	\$270.00	\$270.00	\$270.00	\$270.00
151-300 Feet	\$330.00	\$330.00	\$330.00	\$330.00	\$330.00
300 Feet	\$340.00	\$340.00	\$340.00	\$340.00	\$340.00
51-100 Pulls					
0-150 Feet	\$260.00	\$260.00	\$260.00	\$260.00	\$260.00
151-300 Feet	\$325.00	\$325.00	\$325.00	\$325.00	\$325.00
300 Feet	\$330.00	\$330.00	\$330.00	\$330.00	\$330.00
101-200 Pulls					
0-150 Feet	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00
151-300 Feet	\$315.00	\$315.00	\$315.00	\$315.00	\$315.00
300 Feet	\$320.00	\$320.00	\$320.00	\$320.00	\$320.00
Over 200 Pulls					
0-150 Feet	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00
151-300 Feet	\$315.00	\$315.00	\$315.00	\$315.00	\$315.00
300 Feet	\$320.00	\$320.00	\$320.00	\$320.00	\$320.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: XXXXXXXXXX					
0-10 Pulls					
0-150 Feet					
151-300 Feet					
300 Feet					
11-50 Pulls					
0-150 Feet					
151-300 Feet					
300 Feet					
51-100 Pulls					
0-150 Feet					
151-300 Feet					

Cabling - Labor and Materials

300 Feet					
101-200 Pulls					
0-150 Feet					
151-300 Feet					
300 Feet					
Over 200 Pulls					
0-150 Feet					
151-300 Feet					
300 Feet					

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$230.00	\$230.00	\$230.00	\$230.00	\$230.00
151-300 Feet		\$240.00	\$240.00	\$240.00	\$240.00	\$240.00
11-50 Pulls						
0-150 Feet		\$230.00	\$230.00	\$230.00	\$230.00	\$230.00
151-300 Feet		\$240.00	\$240.00	\$240.00	\$240.00	\$240.00
51-100 Pulls						
0-150 Feet		\$210.00	\$210.00	\$210.00	\$210.00	\$210.00
151-300 Feet		\$220.00	\$220.00	\$220.00	\$220.00	\$220.00
101-200 Pulls						
0-150 Feet		\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
151-300 Feet		\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
Over 200 Pulls						
0-150 Feet		\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
151-300 Feet		\$200.00	\$200.00	\$200.00	\$200.00	\$200.00

Cabling Services Pricing

Southwest Networks, Inc.
Appendix C Pricing Index

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Example: Cabling Technical Support (Standard hourly rate)	Standard	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Example: Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard	\$67.50	\$67.50	\$67.50	\$67.50	\$67.50
Example: Cabling Project Manager (Standard hourly rate)	Standard	\$60.00	\$60.00	\$60.00	\$60.00	\$60.00
Example: Cabling Systems Design (Standard hourly rate)	Standard	\$60.00	\$60.00	\$60.00	\$60.00	\$60.00
Example: Cable Removal (Standard hourly rate)	Standard	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00

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PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description (Sample List)							
Panduit NetKey Connectivity Solution							
	Panduit (NetKey)	Cat 5e Jack	NK5E88MBUY	R	\$6.55	40.00%	\$3.96
	Panduit (NetKey)	Cat 6 Jack	NK688MBU	R	\$10.00	40.00%	\$6.04
	Panduit (NetKey)	Modular 24 port patch panel	NKFP24Y	R	\$48.00	40.00%	\$29.01
	Panduit (NetKey)	Modular 48 port patch panel	NKFP48Y	R	\$89.00	40.00%	\$53.78
	Panduit (NetKey)	24 Port Cat 5e Patch Panel	NK5EPPG24Y	R	\$229.00	40.00%	\$138.39
	Panduit (NetKey)	48 port Cat 5e Patch Panel	NK5EPPG48Y	R	\$456.50	40.00%	\$275.87
	Panduit (NetKey)	24 Port Cat 6 Patch Panel	NK6PPG24Y	R	\$349.75	40.00%	\$211.36
	Panduit (NetKey)	48 port Cat 6 Patch Panel	NK6PPG48Y	R	\$690.00	40.00%	\$416.98
	Panduit (NetKey)	Cat 5e 5 ft patch cord	NK5EPC5Y	R	\$7.50	40.00%	\$4.53
	Panduit (NetKey)	Cat 5e 7 ft patch cord	NK5EPC7Y	R	\$8.74	40.00%	\$5.28
	Panduit (NetKey)	Cat 5e 10 ft patch cord	NK5EPC10Y	R	\$9.70	40.00%	\$5.86
	Panduit (NetKey)	Cat 6 5 ft patch cord	NK6PC5Y	R	\$13.15	40.00%	\$7.95
	Panduit (NetKey)	Cat 6 7 ft patch cord	NK6PC7Y	R	\$14.75	40.00%	\$8.91
	Panduit (NetKey)	Cat 6 10 ft patch cord	NK6PC10Y	R	\$17.00	40.00%	\$10.27
	Panduit (NetKey)	4-port Flush mount faceplate	NK4DNIW	R	\$3.00	40.00%	\$1.81
	Panduit (NetKey)	4-port surface mount box	NK4BXIW-AY	R	\$5.75	40.00%	\$3.47
	Panduit (NetKey)	Blank faceplate insert	NKBMWHX	R	\$0.42	40.00%	\$0.25
Panduit MiniComm Connectivity Solution							
	Panduit (Mini-Com)	Cat 5e Jack	CJ5E88TGIW	R	\$7.52	40.00%	\$4.54
	Panduit (Mini-Com)	Cat 6 Jack	CJ688TGIW	R	\$12.62	40.00%	\$7.63
	Panduit (Mini-Com)	Cat 6A Jack	CJ6X88TGBL	R	\$28.10	40.00%	\$16.98
	Panduit (Mini-Com)	Modular 48 port patch panel	CPPL48WBLY	R	\$161.85	40.00%	\$97.81
	Panduit (Mini-Com)	24 Port Cat 5e Patch Panel	DP245E88TGY	R	\$396.25	40.00%	\$239.46
	Panduit (Mini-Com)	48 port Cat 5e Patch Panel	DP485E88TGY	R	\$735.00	40.00%	\$444.18
	Panduit (Mini-Com)	24 Port Cat 6 Patch Panel	DP24688TGY	R	\$539.00	40.00%	\$325.73
	Panduit (Mini-Com)	48 port Cat 6 Patch Panel	DP48688TGY	R	\$1,164.10	40.00%	\$703.49
	Panduit (Mini-Com)	24 Port Cat 6A Patch Panel	CPPKL6ATG24WBL	R	\$806.60	40.00%	\$487.44
	Panduit (Mini-Com)	48 port Cat 6A Patch Panel	CPPKL6ATG48WBL	R	\$1,659.00	40.00%	\$1,002.57
	Panduit (Mini-Com)	Cat 5e 5 ft patch cord	UTPCH3Y05	R	\$8.55	40.00%	\$5.17
	Panduit (Mini-Com)	Cat 5e 7 ft patch cord	UTPCH3Y07	R	\$8.88	40.00%	\$5.37
	Panduit (Mini-Com)	Cat 5e 10 ft patch cord	UTPCH3Y10	R	\$9.35	40.00%	\$5.65
	Panduit (Mini-Com)	Cat 6 5 ft patch cord	UTPSP3Y05	R	\$13.00	40.00%	\$7.86
	Panduit (Mini-Com)	Cat 6 7 ft patch cord	UTPSP3Y07	R	\$13.90	40.00%	\$8.40
	Panduit (Mini-Com)	Cat 6 10 ft patch cord	UTPSP3Y10	R	\$17.65	40.00%	\$10.67
	Panduit (Mini-Com)	Cat 6A 5 ft patch cord	UTP6A1M	R	\$28.50	40.00%	\$17.22
	Panduit (Mini-Com)	Cat 6A 7 ft patch cord	UTP6A2M	R	\$33.00	40.00%	\$19.94
	Panduit (Mini-Com)	Cat 6A 10 ft patch cord	UTP6A3M	R	\$36.00	40.00%	\$21.76
	Panduit (Mini-Com)	4-port Flush mount faceplate	UICFP4IW	R	\$3.75	40.00%	\$2.26
	Panduit (Mini-Com)	4-port surface mount box	UICBX4IW-4	R	\$7.08	40.00%	\$4.28
	Panduit (Mini-Com)	100 pair wiring block w/ C-5 clips	P110KB1005Y	R	\$80.50	40.00%	\$48.65
	Panduit (Mini-Com)	100 pair wiring block w/ C-4 clips	P110KB1004Y	R	\$80.25	40.00%	\$48.50
	Panduit (Mini-Com)	Blank faceplate insert	CMBIW-X	R	\$0.42	40.00%	\$0.25
	Panduit (Mini-Com)	Rack mount Fiber enclosure 1 RU	FRME1U	R	\$344.25	40.00%	\$208.04
	Panduit (Mini-Com)	Rack mount Fiber enclosure 4 RU	FRME4	R	\$542.00	40.00%	\$327.54
	Panduit (Mini-Com)	24-fiber OM4 LC fiber adapter panel	FAP12WAQDL CZ	R	\$123.00	40.00%	\$74.33
	Panduit (Mini-Com)	Panduit Fiber connector	FLCSMBLY	R	\$20.45	40.00%	\$12.36
	Panduit (Mini-Com)	LC to LC duplex 50 mic optical fiber patch cord	FZE10-10M3	R	\$55.98	40.00%	\$33.83

Commscope Uniprise Connectivity Solution							
Commscope Uniprise	Cat 5e Jack	UNJ500-BL	R	\$12.58	40.00%	\$7.60	
Commscope Uniprise	Cat 6 Jack	UNJ600-BL	R	\$11.90	40.00%	\$7.19	
Commscope Uniprise	Cat 6A Jack	UNJ10G-BL	R	\$25.85	40.00%	\$15.62	
Commscope Uniprise	Modular 24 port patch panel	UNP-MOD-V-24P	R	\$140.00	40.00%	\$84.60	
Commscope Uniprise	Modular 48 port patch panel	UNP-MOD-V-48P	R	\$260.00	40.00%	\$157.12	
Commscope Uniprise	24 Port Cat 5e Patch Panel	UNP510-24P	R	\$332.00	40.00%	\$200.63	
Commscope Uniprise	48 port Cat 5e Patch Panel	UNP510-48P	R	\$649.00	40.00%	\$392.20	
Commscope Uniprise	24 Port Cat 6 Patch Panel	UNP610-24P	R	\$310.00	40.00%	\$187.34	
Commscope Uniprise	48 port Cat 6 Patch Panel	UNP610-48P	R	\$620.00	40.00%	\$374.68	
Commscope Uniprise	24 Port Cat 6A Patch Panel	UNP10G-24P	R	\$655.00	40.00%	\$395.83	
Commscope Uniprise	48 port Cat 6A Patch Panel	UNP10G-48P	R	\$1,105.00	40.00%	\$667.77	
Commscope Uniprise	Cat 5e 5 ft patch cord	UNC5-WH-5F	R	\$12.65	40.00%	\$7.64	
Commscope Uniprise	Cat 5e 7 ft patch cord	UNC5-WH-7F	R	\$14.05	40.00%	\$8.49	
Commscope Uniprise	Cat 5e 10 ft patch cord	UNC5-WH-10F	R	\$16.38	40.00%	\$9.90	
Commscope Uniprise	Cat 6 5 ft patch cord	UNC6-WH-5F	R	\$13.05	40.00%	\$7.89	
Commscope Uniprise	Cat 6 7 ft patch cord	UNC6-WH-7F	R	\$15.60	40.00%	\$9.43	
Commscope Uniprise	Cat 6 10 ft patch cord	UNC6-WH-10F	R	\$16.36	40.00%	\$9.89	
Commscope Uniprise	Cat 6A 7 ft patch cord	UNC10G-BL-7FT	R	\$29.85	40.00%	\$18.04	
Commscope Uniprise	Cat 6A 10 ft patch cord	UNC10G-BL-10FT	R	\$33.40	40.00%	\$20.18	
Commscope Uniprise	4-port Flush mount faceplate	UNF-MFM-4P-WH	R	\$3.75	40.00%	\$2.26	
Commscope Uniprise	4-port surface mount box	UNSMB-4P-WH	R	\$7.08	40.00%	\$4.28	
Commscope Uniprise	Blank faceplate insert	UNDC-WH-100PK	R	\$0.42	40.00%	\$0.25	
Commscope Systimax Connectivity Solution							
Commscope Systimax	Cat 5e Jack	MPS100E	R	\$12.65	40.00%	\$7.64	
Commscope Systimax	Cat 6 Jack	MGS400	R	\$15.85	40.00%	\$9.58	
Commscope Systimax	Cat 6A Jack	MGS600	R	\$29.60	40.00%	\$17.89	
Commscope Systimax	Modular 24 port patch panel	760101220	R	\$142.25	40.00%	\$85.96	
Commscope Systimax	Modular 48 port patch panel	760077842	R	\$205.10	40.00%	\$123.95	
Commscope Systimax	24 Port Cat 5e Patch Panel	108208919	R	\$409.00	40.00%	\$247.17	
Commscope Systimax	48 port Cat 5e Patch Panel	108208935	R	\$829.20	40.00%	\$501.10	
Commscope Systimax	24 Port Cat 6 Patch Panel	760062372	R	\$775.10	40.00%	\$468.41	
Commscope Systimax	48 port Cat 6 Patch Panel	760062380	R	\$1,076.15	40.00%	\$650.34	
Commscope Systimax	24 Port Cat 6A Patch Panel	360-PM-GS6-2U-24	R	\$991.75	40.00%	\$599.33	
Commscope Systimax	48 port Cat 6A Patch Panel	360-PM-GS6-2U-48	R	\$1,988.25	40.00%	\$1,201.54	
Commscope Systimax	Cat 5e 5 ft patch cord	CPC6642-03F005	R	\$11.25	40.00%	\$6.80	
Commscope Systimax	Cat 5e 7 ft patch cord	CPC6642-03F007	R	\$14.00	40.00%	\$8.46	
Commscope Systimax	Cat 5e 10 ft patch cord	CPC6642-03F010	R	\$15.30	40.00%	\$9.25	
Commscope Systimax	Cat 6 5 ft patch cord	CPC3312-03F005	R	\$23.85	40.00%	\$14.41	
Commscope Systimax	Cat 6 7 ft patch cord	CPC3312-03F007	R	\$27.50	40.00%	\$16.62	
Commscope Systimax	Cat 6 10 ft patch cord	CPC3312-03F010	R	\$29.20	40.00%	\$17.65	
Commscope Systimax	Cat 6A 5 ft patch cord	CPCSSX2-08F005	R	\$34.45	40.00%	\$20.82	
Commscope Systimax	Cat 6A 7 ft patch cord	CPCSSX2-08F007	R	\$35.00	40.00%	\$21.15	
Commscope Systimax	Cat 6A 10 ft patch cord	CPCSSX2-08F010	R	\$42.00	40.00%	\$25.38	
Commscope Systimax	4-port Flush mount faceplate	M14LE-262	R	\$3.80	40.00%	\$2.30	
Commscope Systimax	4-port surface mount box	760057372	R	\$7.10	40.00%	\$4.29	
Commscope Systimax	100 pair wiring block w/ C-5 clips	107058901	R	\$78.25	40.00%	\$47.29	
Commscope Systimax	100 pair wiring block w/ C-4 clips	107058919	R	\$78.25	40.00%	\$47.29	
Commscope Systimax	Blank faceplate insert	M20AP-262	R	\$0.42	40.00%	\$0.25	
Commscope Systimax	Rack mount Fiber enclosure 1 RU	760103150	R	\$445.25	40.00%	\$269.07	
Commscope Systimax	Rack mount Fiber enclosure 4 RU	760101055	R	\$881.00	40.00%	\$532.41	
Commscope Systimax	12-fiber fiber adapter panel	760109256	R	\$97.00	40.00%	\$58.62	
Commscope Systimax	Commscope fiber connector	760034181	R	\$11.40	40.00%	\$6.89	
Commscope Systimax	LC to LC duplex 50 mic optical fiber patch cord	FEXLCLC42-MXF010	R	\$112.00	40.00%	\$67.68	
Ortronics Connectivity Solution							
Ortronics	Cat 5e Jack Series II Single jack	OR-S215E00	R	\$14.50	40.00%	\$8.76	
Ortronics	Cat 5e Jack Series II Dual jack	OR-S225E01	R	\$28.25	40.00%	\$17.07	
Ortronics	Cat 6 Jack Series II Single jack	OR-S21600	R	\$11.65	40.00%	\$7.04	
Ortronics	Cat 6 Jack Series II Dual jack	OR-S22600	R	\$21.10	40.00%	\$12.75	
Ortronics	Cat 6A Jack	OR-TJ6A	R	\$29.85	40.00%	\$18.04	

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	Ortronics	Modular 24 port patch panel	OR-PHAHJU24	R	\$150.85	40.00%	\$91.16
	Ortronics	Modular 48 port patch panel	OR-PHAHJU48	R	\$184.45	40.00%	\$111.47
	Ortronics	24 Port Cat 5e Patch Panel	OR-PHD5E6U24	R	\$348.00	40.00%	\$210.30
	Ortronics	48 port Cat 5e Patch Panel	OR-PHD5E6U48	R	\$753.00	40.00%	\$455.05
	Ortronics	24 Port Cat 6 Patch Panel	OR-PHD66U24	R	\$478.00	40.00%	\$288.86
	Ortronics	48 port Cat 6 Patch Panel	OR-PHD66U48	R	\$948.25	40.00%	\$573.05
	Ortronics	24 Port Cat 6A Patch Panel	OR-PHA6AU24	R	\$879.20	40.00%	\$531.32
	Ortronics	48 port Cat 6A Patch Panel	OR-PHA6AU48	R	\$1,882.00	40.00%	\$1,137.33
	Ortronics	Cat 5e 5 ft patch cord	OR-MC5E05-06	R	\$16.20	40.00%	\$9.79
	Ortronics	Cat 5e 7 ft patch cord	OR-MC5E07-06	R	\$16.30	40.00%	\$9.85
	Ortronics	Cat 5e 9 ft patch cord	OR-MC5E9-06	R	\$19.10	40.00%	\$11.54
	Ortronics	Cat 6 5 ft patch cord	OR-MC605-06	R	\$20.10	40.00%	\$12.15
	Ortronics	Cat 6 7 ft patch cord	OR-MC607-06	R	\$22.91	40.00%	\$13.84
	Ortronics	Cat 6 9 ft patch cord	OR-MC609-06	R	\$25.76	40.00%	\$15.57
	Ortronics	Cat 6A 5 ft patch cord	OR-MC6A05-06	R	\$30.65	40.00%	\$18.52
	Ortronics	Cat 6A 7 ft patch cord	OR-MC6A07-06	R	\$34.29	40.00%	\$20.72
	Ortronics	Cat 6A 9 ft patch cord	OR-MC6A10-06	R	\$39.05	40.00%	\$23.60
	Ortronics	Single gang adapter frame	OR-40300158		\$3.40	40.00%	\$2.05
	Ortronics	4-port surface mount box	OR-404S22X2U	R	\$11.05	40.00%	\$6.68
	Ortronics	100 pair wiring block w/ C-5 clips	OR-110ABC5E100	R	\$94.45	40.00%	\$57.08
	Ortronics	100 pair wiring block w/ C-4 clips	OR-110ABC5E100	R	\$94.45	40.00%	\$57.08
	Ortronics	Blank faceplate insert	OR-40300164	R	\$1.00	40.00%	\$0.60
	Ortronics	Rack mount Fiber enclosure 1 RU	OR-FC01U-P	R	\$622.00	40.00%	\$375.89
	Ortronics	Rack mount Fiber enclosure 4 RU	OR-FC04U-P	R	\$861.35	40.00%	\$520.53
	Ortronics	24-fiber OM4 LC fiber adapter panel	OR-OFPLCQ24LC	R	\$268.85	40.00%	\$162.47
	Ortronics	Ortronics Fiber connector	OR-205KAN9GA-MM	R	\$16.20	40.00%	\$9.79
	Ortronics	LC to LC duplex 50 mic optical fiber patch cord	OR-P3DF2LRGZGZ003M	R	\$140.00	40.00%	\$84.60
Leviton Connectivity Solution							
	Leviton	Cat 5e Jack	5G108-RL5	R	\$8.92	40.00%	\$5.39
	Leviton	Cat 6 Jack	61110-RL6	R	\$15.88	40.00%	\$9.60
	Leviton	Cat 6A Jack	6110G-RO6	R	\$25.06	40.00%	\$15.14
	Leviton	Modular 24 port patch panel	49255-L24	R	\$145.40	40.00%	\$87.87
	Leviton	Modular 48 port patch panel	49255-L48	R	\$193.70	40.00%	\$117.06
	Leviton	24 Port Cat 5e Patch Panel	5G596-U24	R	\$288.75	40.00%	\$174.50
	Leviton	48 port Cat 5e Patch Panel	5G596-U48	R	\$576.65	40.00%	\$348.48
	Leviton	24 Port Cat 6 Patch Panel	69586-U24	R	\$420.00	40.00%	\$253.81
	Leviton	48 port Cat 6A Patch Panel	69586-U48	R	\$828.00	40.00%	\$500.38
	Leviton	24 Port Cat 6A Patch Panel	6910G-U24	R	\$708.00	40.00%	\$427.86
	Leviton	48 port Cat 6 Patch Panel	6910G-U48	R	\$1,234.55	40.00%	\$746.06
	Leviton	Cat 5e 5 ft patch cord	5G460-05L	R	\$6.29	40.00%	\$3.80
	Leviton	Cat 5e 7 ft patch cord	5G460-07L	R	\$6.36	40.00%	\$3.84
	Leviton	Cat 5e 10 ft patch cord	5G460-10L	R	\$8.40	40.00%	\$5.08
	Leviton	Cat 6 5 ft patch cord	62460-05L	R	\$8.98	40.00%	\$5.43
	Leviton	Cat 6 7 ft patch cord	62460-07L	R	\$12.20	40.00%	\$7.37
	Leviton	Cat 6 10 ft patch cord	62460-10L	R	\$12.62	40.00%	\$7.63
	Leviton	Cat 6A 5 ft patch cord	6AS10-05L	R	\$27.50	40.00%	\$16.62
	Leviton	Cat 6A 7 ft patch cord	6AS10-07L	R	\$29.94	40.00%	\$18.09
	Leviton	Cat 6A 10 ft patch cord	6AS10-10L	R	\$33.87	40.00%	\$20.47
	Leviton	4-port Flush mount faceplate	42080-4WS	R	\$3.58	40.00%	\$2.16
	Leviton	4-port surface mount box	41089-4WP	R	\$7.95	40.00%	\$4.80
	Leviton	100 pair wiring block w/ C-5 clips	41AB2-1F5	R	\$60.30	40.00%	\$36.44
	Leviton	100 pair wiring block w/ C-4 clips	41AB2-1F4	R	\$60.30	40.00%	\$36.44
	Leviton	Blank faceplate insert	41084-BWB	R	\$0.35	40.00%	\$0.21
	Leviton	Rack mount Fiber enclosure 1 RU	5R1UM-F03	R	\$327.00	40.00%	\$197.61
	Leviton	Rack mount Fiber enclosure 4 RU	5R4UM-F12	R	\$623.70	40.00%	\$376.91
	Leviton	24-fiber OM4 LC fiber adapter panel	5F100-24A	R	\$255.96	40.00%	\$154.68
	Leviton	Leviton Fiber connector	49990-LL2	R	\$10.40	40.00%	\$6.28
	Leviton	LC to LC duplex 50 mic optical fiber patch cord	5LDLC-M03	R	\$43.08	40.00%	\$26.03
Corning Connectivity Solution							
	Corning	Rack mount Fiber enclosure 1 RU	CCH-01U	R	\$477.90	40.00%	\$288.80

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	Corning	Rack mount Fiber enclosure 4 RU	CCH-04U	R	\$722.70	40.00%	\$436.74
	Corning	24-fiber OM4 LC fiber adapter panel	CCH-CP24-E4	R	\$355.00	40.00%	\$214.53
	Corning	LC Anaerobic polish connector for 50 mic fiber	95-051-98-SP	R	\$10.45	40.00%	\$6.32
	Corning	LC to LC duplex 50 mic optical fiber patch cord	0505025512003M	R	\$120.50	40.00%	\$72.82
	Corning	6 strand fan out kit	FAN-BT25-06	R	\$33.72	40.00%	\$20.38
	Corning	12 strand fan out kit	FAN-BT25-12	R	\$40.45	40.00%	\$24.44
Copper Cable				R			
	General Cable	Cat 5e plenum cable (per thousand feet)	5131278E	R	\$600.00	40.00%	\$362.59
	General Cable	Cat 6 plenum cable (per thousand feet)	7131840	R	\$813.00	40.00%	\$491.31
	General Cable	Cat 6A plenum cable (per thousand feet)	Ultra 10 10G4	R	\$2,200.00	40.00%	\$1,329.50
	Commscope Uniprise	Cat 5e plenum cable (per thousand feet)	5E55	R	\$398.00	40.00%	\$240.52
	Commscope Uniprise	Cat 6 plenum cable (per thousand feet)	6504+	R	\$638.00	40.00%	\$385.56
	Commscope Uniprise	Cat 6A plenum cable (per thousand feet)	10G4	R	\$1,484.00	40.00%	\$896.81
	Commscope Systimax	Cat 5e plenum cable (per thousand feet)	2061	R	\$840.00	40.00%	\$507.63
	Commscope Systimax	Cat 6 plenum cable (per thousand feet)	2071	R	\$1,559.00	40.00%	\$942.13
	Commscope Systimax	Cat 6A plenum cable (per thousand feet)	2091	R	\$2,223.00	40.00%	\$1,343.40
	Berk-Tek	Cat 5e plenum cable (per thousand feet)	10032227	R	\$577.00	40.00%	\$348.69
	Berk-Tek	Cat 6 plenum cable (per thousand feet)	10136226	R	\$931.30	40.00%	\$562.80
	Berk-Tek	Cat 6A plenum cable (per thousand feet)	LANmark-10G2	R	\$2,124.90	40.00%	\$1,284.12
	Superior Essex	Cat 5e plenum cable (per thousand feet)	51-241-28	R	\$556.00	40.00%	\$336.00
	Superior Essex	Cat 6 plenum cable (per thousand feet)	77-240-6B	R	\$1,012.00	40.00%	\$611.57
	Superior Essex	Cat 6A plenum cable (per thousand feet)	6H-221-6B	R	\$1,997.00	40.00%	\$1,206.83
Copper Backbone cable							
	General Cable	25-pair Category 3 OSP / foot	PE-89 25-pair / 7525785	R	\$1.89	40.00%	\$1.14
	General Cable	25-pair Category 3 plenum / foot	2131505.99	R	\$2.12	40.00%	\$1.28
	General Cable	100-pair Category 3 OSP / foot	PE-89 100-pair / 7525819	R	\$6.86	40.00%	\$4.15
	General Cable	100-pair Category 3 plenum / foot	2131758.99	R	\$7.68	40.00%	\$4.64
	Commscope Systimax	25-pair Category 3 non-plenum / foot	1010- 25-pair	R	\$2.12	40.00%	\$1.28
	Commscope Systimax	25-pair Category 3 plenum / foot	2010B- 25-pair	R	\$4.22	40.00%	\$2.55
	Commscope Systimax	100-pair Category 3 non-plenum / foot	1010- 100 -pair	R	\$7.33	40.00%	\$4.43
	Commscope Systimax	100-pair Category 3 plenum / foot	2010- 100 -pair	R	\$15.70	40.00%	\$9.49
Optical Fiber Backbone cable							
	Commscope Systimax	06 fiber OM3 Armored plenum fiber cable / foot	P006DZ5LFSUAQ	R	\$4.89	40.00%	\$2.96
	Commscope Systimax	06 fiber Singlemode Armored plenum fiber cable / foot	P006DZ8WFSUYL	R	\$4.07	40.00%	\$2.46
	Commscope Systimax	12 fiber OM3 Armored plenum fiber cable / foot	P012DZ5LFSUAQ	R	\$7.42	40.00%	\$4.48
	Commscope Systimax	12 fiber Singlemode Armored plenum fiber cable / foot	P012DZ8WFSUYL	R	\$4.28	40.00%	\$2.59
	Commscope Systimax	12-fiber OM3 indoor outdoor armored plenum / foot	P-012-OZ-5L-FSUBK	R	\$19.24	40.00%	\$11.63
	Commscope Systimax	12-fiber SM indoor outdoor armored plenum / foot	P-012-OZ-8W-FSUBK	R	\$8.01	40.00%	\$4.84
	Commscope Systimax	Fiber type requested not specifically listed	TBD	R	TBD	40.00%	TBD
	Corning	06 fiber OM3 Armored plenum fiber cable / foot	006T88-31180-A3	R	\$3.97	40.00%	\$2.40
	Corning	06 fiber Singlemode Armored plenum fiber cable / foot	006E88-31131-A3	R	\$3.35	40.00%	\$2.02
	Corning	12 fiber OM3 Armored plenum fiber cable / foot	012T88-33180-A3	R	\$5.93	40.00%	\$3.58
	Corning	12 fiber Singlemode Armored plenum fiber cable / foot	012E88-33131-A3	R	\$4.16	40.00%	\$2.51
	Corning	6-fiber OM3 indoor/outdoor fiber cable / foot	006T8F-31180-29	R	\$7.97	40.00%	\$4.82
	Corning	12-fiber SM indoor/outdoor fiber cable / foot	012E8P-31131-29	R	\$4.70	40.00%	\$2.84
	Corning	Fiber type requested not specifically listed	TBD	R	TBD	40.00%	TBD
Cabling Product Description (list additional products)							
Cable Pathway materials							
	CPI	12-inch wide ladder rack / foot	10250-712	R	\$16.20	40.00%	\$9.79
	Cablofil	Ladder/ basket tray 12x2 / foot	CF 105/300	R	\$18.40	40.00%	\$11.12
	Panduit	1-inch J-hook cable support for drop wire or rod	JP75DW-L20	R	\$3.57	40.00%	\$2.16
	Panduit	2-inch J-hook cable support for drop wire or rod	JP2DW-L20	R	\$5.73	40.00%	\$3.46
	Erico Caddy	Erico Caddy Saddle Bag cable support	CAT425	R	\$23.81	40.00%	\$14.39
	Unique Firestop	1-inch wall penetration with sleeve	SF-1	R	\$41.13	40.00%	\$24.86
	Unique Firestop	2-inch wall penetration with sleeve	SF-2	R	\$54.12	40.00%	\$32.71
	Unique Firestop	4-inch wall penetration with sleeve	SF-4	R	\$106.08	40.00%	\$64.11
	Hilti	intumescent fire stop putty stick	FS-1	R	\$43.30	40.00%	\$26.17
	Hilti	6-foot pre-tied drop wire w/ 1-inch nail	Hilti DW-6FTPT	R	\$123.40	40.00%	\$74.57
	Conduit NUCOR	3/4 inch EMT conduit / foot	EMT34	R	\$1.02	40.00%	\$0.62
	Conduit NUCOR	1-inch EMT conduit / foot	EMT1	R	\$1.88	40.00%	\$1.14

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	Conduit NUCOR	2-inch EMT conduit / foot	EMT2	R	\$4.45	40.00%	\$2.69
	Conduit NUCOR	4-inch EMT conduit / foot	EMT4	R	\$14.28	40.00%	\$8.63
	Panduit	1-inch raceway per foot installed	LD-05	R	\$2.59	40.00%	\$1.57
	Panduit	2-inch raceway per foot installed	LD-10	R	\$3.89	40.00%	\$2.35
	Carlon	1-inch plenum rated innerduct	SCF4X1C-1500	R	\$4.00	40.00%	\$2.42
	Copper junction box Eaton B-line	12-inch x 12-inch x 6-inch pull box	12126RTSC	R	\$101.41	40.00%	\$61.28
	Fiber Junction Box Eaton B-line	12-inch x 12-inch x 6-inch pull box	12126RTSC	R	\$101.41	40.00%	\$61.28
Grounding / Bonding materials							
	Circa	Lightning entrance protector w fuses for 25-pair cable	1880ECA1-25	R	\$745.32	40.00%	\$450.41
	Circa	Lightning entrance protector w fuses for 100-pair cable	1880ECA1-100	R	\$1,788.32	40.00%	\$1,080.72
	ITW Linx	Lightning entrance protector w fuses for 4-pair cable	Cat6 75	R	\$218.67	40.00%	\$132.15
	CPI	Telecommunications Main Ground Busbar	40153-012	R	\$285.00	40.00%	\$172.23
	CPI	Telecommunications Ground Busbar	40156-012	R	\$216.00	40.00%	\$130.53
	General Cable	#6 AWG Bonding conductor per foot	TBB	R	\$1.62	40.00%	\$0.98
	Panduit	2-hole compression ground lug for #6 AWG	LCD6-14A-L	R	\$13.74	40.00%	\$8.30
Closet Build Materials							
	CPI	7-foot 2-post relay rack Rack 3"	55053-703	R	\$329.00	40.00%	\$198.82
	CPI	7-foot 2-post relay rack Rack 6"	66353-703	R	\$729.61	40.00%	\$440.92
	CPI	7-foot tall 19-inch 4-post rack	50120-703	R	\$1,631.36	40.00%	\$985.86
	CPI	2-' D x 2' H wall mount cabinet	11900-724	R	\$1,359.34	40.00%	\$821.48
	CPI	26" x 26" x 8.5" Thinline Wall Mount Cabinet	13050-712	R	\$833.54	40.00%	\$503.72
	CPI	Rack Mount-1U Hori-cable Mngr	13930-701	R	\$80.10	40.00%	\$48.41
	CPI	Rack Mount-2U Hori-cable Mngr	13930-702	R	\$101.75	40.00%	\$61.49
	CPI	Vertical cable manager 3-inch	13912-703	R	\$569.40	40.00%	\$344.10
	CPI	Vertical cable manager 6-inch	35521-703	R	\$1,877.09	40.00%	\$1,134.36
	CPI	Vertical cable manager 10-inch	35523-703	R	\$2,126.07	40.00%	\$1,284.83
	Panduit	Rack Mount-1U Hori-cable Mngr	WMP1E	R	\$134.23	40.00%	\$81.12
	Panduit	Rack Mount-2U Hori-cable Mngr	WMPH2E	R	\$140.72	40.00%	\$85.04
	Panduit	Vertical cable manager 6-inch	PRV6	R	\$1,073.86	40.00%	\$648.96
	Panduit	Vertical cable manager 8-inch	PRV8	R	\$1,201.60	40.00%	\$726.15
	Panduit	Vertical cable manager 12-inch	PRV12	R	\$1,573.98	40.00%	\$951.19
	Panduit	Vertical cable manager door 6-inch	PRD6	R	\$476.94	40.00%	\$288.22
	Panduit	Vertical cable manager door 8-inch	PRD8	R	\$528.47	40.00%	\$319.36
	Panduit	Vertical cable manager door 12-inch	PRD12	R	\$607.34	40.00%	\$367.03
	Generic	Fire treated 4' x 4' 3/4-inch plywood backboard	4'x4'x3/4"	R	\$173.20	40.00%	\$104.67
	Generic	Fire treated 8' x 4' 3/4-inch plywood backboard	4'x8'x3/4"	R	\$259.80	40.00%	\$157.00
	CPI	cable bend radius support "waterfall"	12100-718	R	\$76.63	40.00%	\$46.31
	Contractor generated	laminated as built D-size with cable drop locations and cable Id's / closet		R	\$270.63	40.00%	\$163.55
	Generic item	Item requested that is not listed discounted 40% from MSRP		R		40.00%	\$0.00